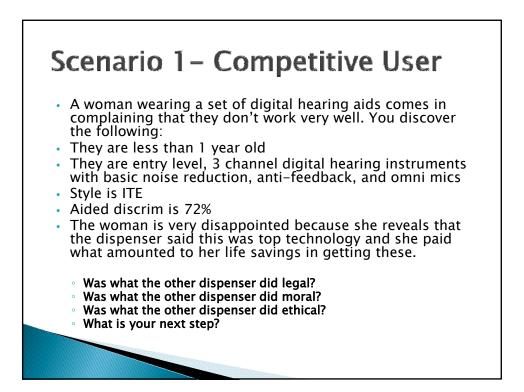
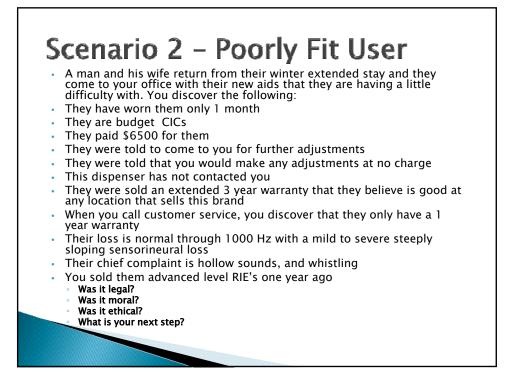


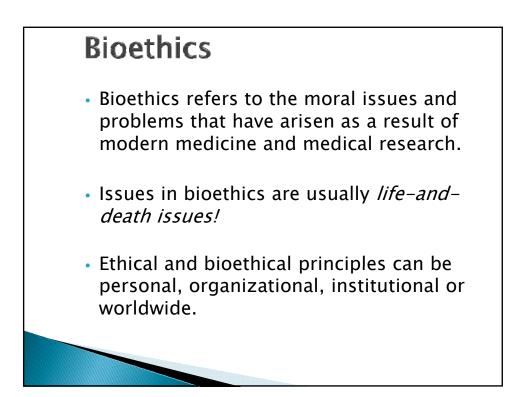


Let's Play a Game!

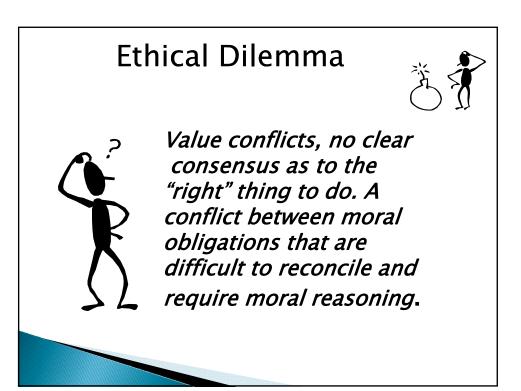
- Is it Legal Moral Ethical?
- Scenario 1 The competitive user
- Scenario 2 The poorly fit user

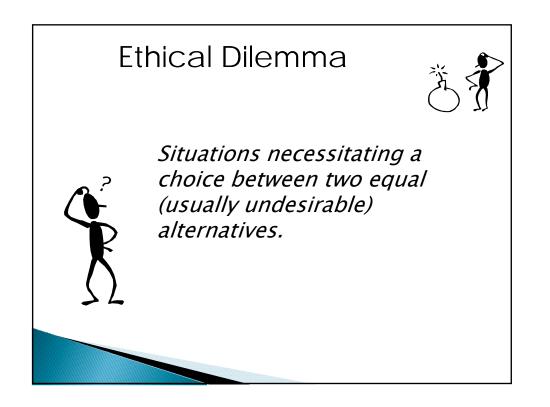


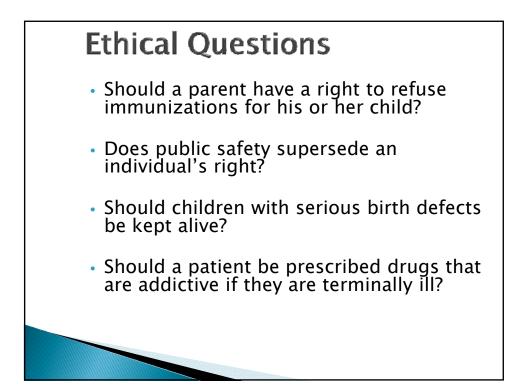


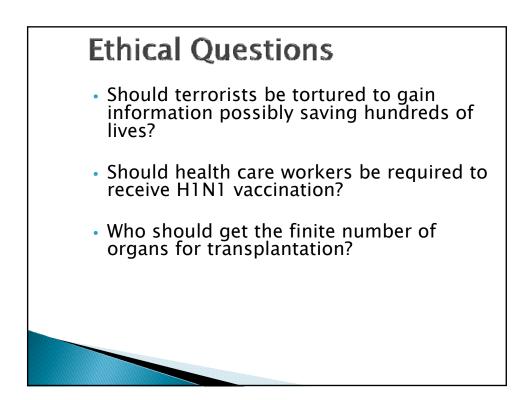












Ethical Action Strategies Deontology (duty) Consequentialism (actions) Virtue Ethics/Intuition (morals and values) <u>Beliefs</u> Rights Ethics (individuality and the American culture)

Ethical Theories

- Deontology /Nonconsequentialism:
- Derived from the Greek word, Deon, meaning duty. Considers that some acts are right or wrong <u>independent</u> of their consequences. Looks to one's obligation to determine what is ethical and answers the question: What should I do and why should I do it?

An Example

Deontology: A duty

Example: Zelda, a practitioner, believes she has a duty to give cardiac clients detailed information on the pathology involved in their condition even though the client has indicated that they are not ready or may be terrified to hear the information causing the client distress.

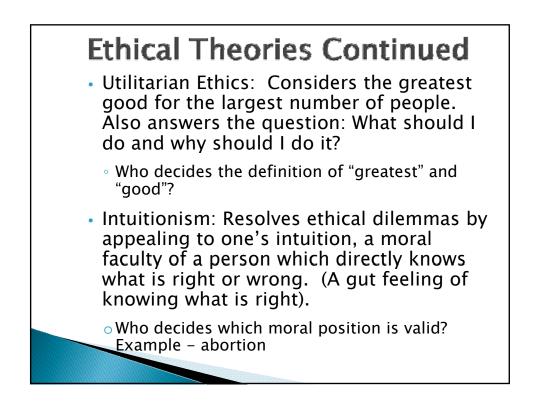
Ethical Theories Continued

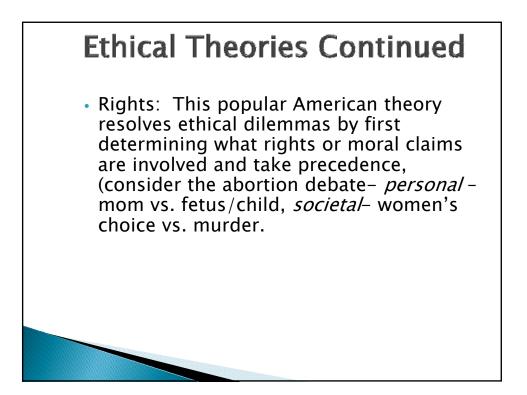
- Consequentialism:
- Also called Teleological, Greek word, Telos, meaning end or consequence. Actions are determined and justified by the consequence of the act. Consequentialists consider all the consequences of what they are about to do prior to deciding a right action. This also answers the question: What should I do and why should I do it?

An Example

Consequentialism: Action

Example: Had Zelda respected the wishes of her patients, she would have given them only the information which would have been a benefit to them and not caused them undue stress. She would have been motivated by her desire to do good (beneficence), rather than her sense of duty. This is a Deontological betrayal.



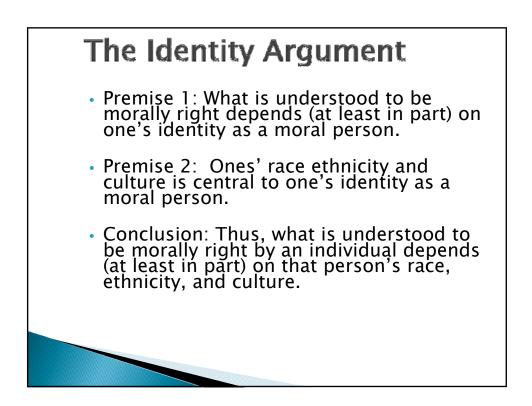


Ethical Theories Continued

- Virtue Ethics: Contrary to other ethical theories, virtue ethics tells us what kind of person one ought to be, rather than what they do. The focus is on the character (goodness) of the person.
- Who decides what kind of person one ought to be? Consider the values of some of the world's leaders - do you agree with their actions or values?

Two questions when faced with a dilemma:

- Behavior: What should I do?
- Motivation: Why should I do it?



Race, Ethnicity, Culture

What exactly do we mean by race, ethnicity and culture?

Race -Genetically there is only one race, which is the human race. Society makes judgments about the varieties of biological characteristics. Eventually, biological characteristics are seen as socially constructed which often leads to stereotyping.

Race, Ethnicity, Culture

What exactly do we mean by race, ethnicity and culture?

- *Ethnicity* An individual's identification with a particular cultural group to which they are biologically related.
 - Can be misleading For example, all Latinos do not necessarily share the same cultural values as they come from different countries. Also, even though one may identify with a certain cultural group, they may not share all its values.

Race, Ethnicity, Culture

What exactly do we mean by race, ethnicity and culture?

Culture - A set of beliefs, values and traditions that are socially transmitted from one generation to another. It defines a group's norm's or community's identity.

Cultural Differences

MAY INCLUDE:

- Value the family over the individual.
- Engage and expect the family's support in their self-care.
- Value the institution's that are sensitive to their cultural needs.

The Dangers of Stereotypes

- Are oversimplifications to conceptions or images of what a particular group or person should look like, or how they should act by disregarding each person's uniqueness.
- Represent the end-point of one's understanding (all members of a particular group fit the same pattern or mold).
- Do not encourage further exploration of the individual or assimilation into the majority group.

Generalizations

- Generalizations Statements that represent common trends in a group with the understanding that further information needs to be gathered to verify its application to a particular person.
- Represent a starting point and have been used by anthropologists whenever they see a broad pattern of similarities among groups of people
- May lead to inaccuracies in their application to a specific client

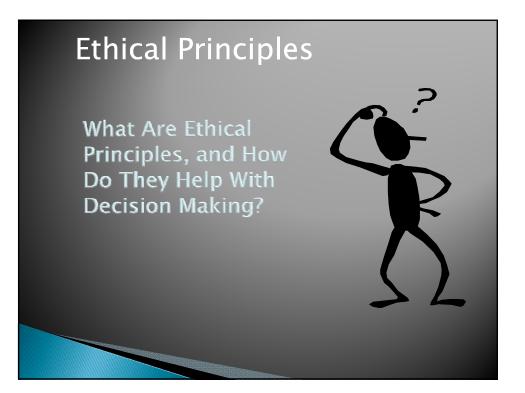
Examples of how we generalize with patients

- The third party is always an advocate for hearing instruments
- Sensori-neural hearing loss means terrible word discrimination
- Our patients with a "fixed income" need to be fit with low-end products
- Not showing our patients wireless accessories because they are technologychallenged

Organizational Ideas and Actions

- AKA Group Think
- Cultural Relativism: "Everyone does it."
- Cheating
- Stealing Office Supplies
- Conducting Personal Business at Work





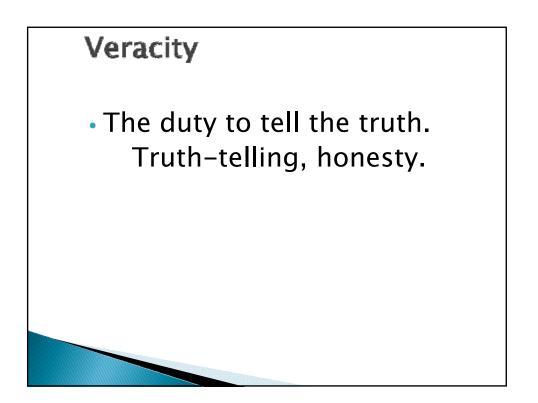
Ethical Principles

Conflict is inevitable. Ethical principles provide the framework/ tools which may facilitate individuals and society to resolve conflict in a fair, just and moral manner.

Ethical Principles

- Autonomy/Freedom
- Veracity
- Privacy/Confidentiality
- Beneficence/Nonmaleficence
- Fidelity
- Justice







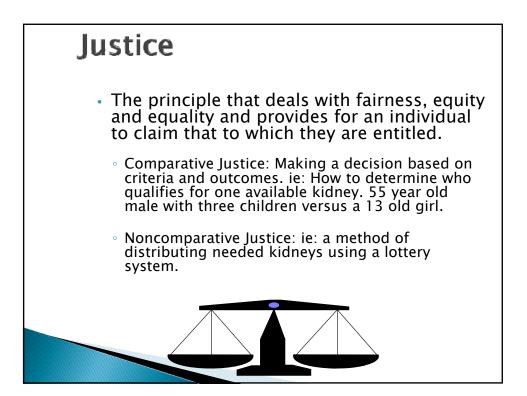
Beneficence/ Nonmaleficence

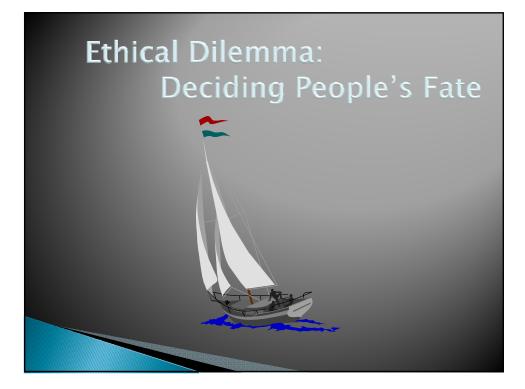
- The principle and obligation of doing good and avoiding harm.
- This principle counsels a provider to relate to clients in a way that will always be in the best interest of the client, rather than the provider.

Fidelity

- Strict observance of promises or duties.
- This principle, as well as other principles, should be honored by both provider and client.







Ethical Dilemma

Case 1

A freak accident occurs at a chemical factory with a previously exemplary safety record, and a man dies. An investigation into the causes of the accident recommends measures to prevent similar accidents happening in the future. However these changes would be prohibitively expensive to implement. The CEO faces the choice of closing down the plant with the loss of hundreds of jobs, or allowing the plant to continue with changes in procedure which reduce the risk but do not eliminate it entirely.

Ethical Dilemma

Case 2

An investigative reporter gets whiff of a story about corruption in a blue chip corporation concerning a board member who accepted a free holiday from a company negotiating a multi-million pound land deal. The Chairman has already spoken to the board member concerned, who immediately offered his resignation. Luckily, the deal has not been finalized and no harm has been done. On the telephone the reporter asks the Chairman if there is any truth in the rumor. An admission will send share prices tumbling. The chairman can admit the truth, or give an innocuous explanation designed to throw the reporter off the scent – a "white lie"

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An Example of A Decision Making Model (ADPIE)

- Assessment Diagnosis Plan Implementation Evaluation
- Assessment
 - Gather the facts/collect information from a variety of sources
- Diagnosis
 Identify the problem or issue

ADPIE Continued

• Plan

- Explore alternatives and/options.
- Identify the consequences of actions/non-actions.
- Analyze the values and professional issues at stake.
- Select the course of action/make a decision.
- Justify the decision.
- Implementation
 - Carry out the plan.
- Evaluation
 - Determine how this ethical problem could possibly have been prevented.
 - Lessons learned.
 - Assessment of outcomes.

